

# GETTING YOUR NEW BUSINESS STARTED

## GETTING A LICENSE IN MISSOURI

### TO OBTAIN YOUR LICENSE:

- 1. Enroll in 48-hour Pre-Exam and 24-hour Missouri Real Estate Practice Course** — ReeceNichols Training Center Pre-Exam and Practice Course will address this requirement as your pre-license school.
- 2. Obtain Fingerprints with 3M/Cogent** — Enroll at [www.machs.mo.gov](http://www.machs.mo.gov) or call 1-877-862-2425. The fee is \$44.80.
- 3. Pass Exam** — Call AMP for appointment: 1-800-345-6559, or schedule online at: [www.goAMP.com](http://www.goAMP.com). You may take the exam before or after the practice course. Our school code is 10800.
- 4. Apply for License** — Before you apply for your license, classes, fingerprints and test must be completed. You have six months to apply for your license after taking the pre-test 48-hour course.
- 5. Take 12 Continuing Education Hours** — These classes are provided at the ReeceNichols Training Center. Check the Training Calendar for class schedule. Agents renew September 30th of even-numbered years; Brokers renew June 30th of even-numbered years.

### TO OBTAIN YOUR DUAL LICENSE:

Both Kansas and Missouri will issue licenses to REALTORS® who have first received a license in their state of residence. The process for securing a license in your non-resident state requires applying for and receiving the Certification of Good Standing from your home state, passing the state portion of the exam for the applicable state, completing the practice course (30 hours in KS, 24 hours in MO), submitting a license application and paying a fee. Kansas and Missouri applicants must also submit a fingerprint card.

### NEW AGENT EXPENSES:

The following expenses are based upon current costs and are subject to change. Board Dues and MLS Membership fees are pro-rated during the year. Use these figures as a guide in estimating your startup expenses.

Pre-License Expense: \$646-656

*Includes: Pre-License Course, Examination Fee, License Fee, Fingerprint/Background Check (Charge for Reece & Nichols Pre-License Course)*

2nd State KS/MO License Expenses:      KS Resident/MO Fees      MO Resident/KS Fees  
\$288      \$170-290

*No fee for license course if pre-license was taken through ReeceNichols for your original license (approximately \$200 in savings)*

ReeceNichols Startup Fee \$350

*Includes: 1,000 Business Cards, Name Badge, Directional Signs, Sign Riders and Technology Setup (email, website and mobile app)*

Post-License Expenses: \$1,014-1,156

*Includes: Professional Board & Association Dues, Lockbox System, Heartland Multiple Listing Service*

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\*Total Expenses: \$2,180-2,452

*\*Numbers are approximations and are subject to change*